Evolution

Interim Report January-June 2023
21 July 2023

CEO, Martin Carlesund
CFO, Jacob Kaplan

Highlights in the quarter – Operational

- Strong world-wide demand for Evolution online casino
- First studio in LATAM
- Successful launch of Funky Time
- More games in North America

Highlights in the quarter

Second quarter of 2023 (Q2 2022)

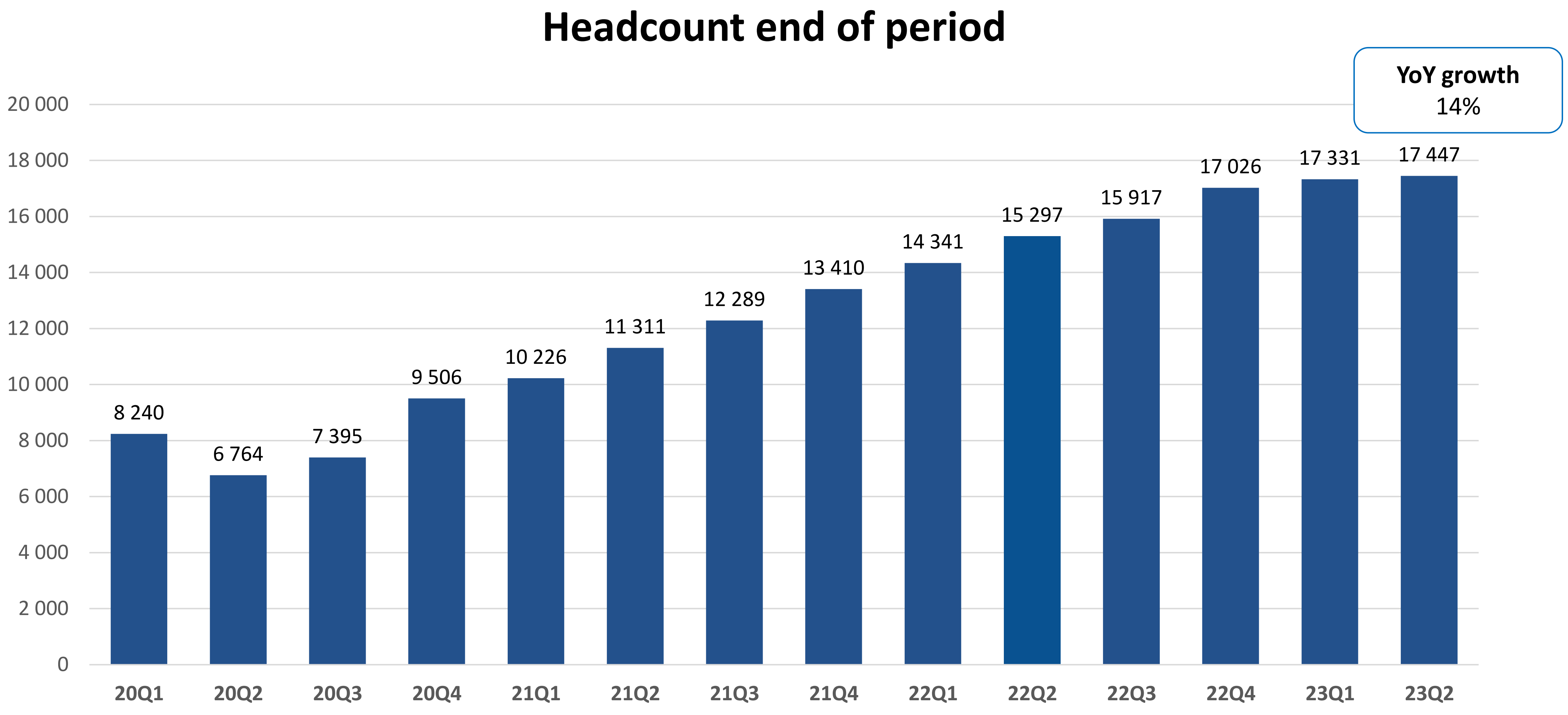
- Operating revenues +28.2% to 441.1 MEUR (344.0)
  - Live growth +33.5% to 371.8 MEUR (278.5)
  - RNG growth +5.8% to 69.3 MEUR
- EBITDA +30.8% to 311.7 MEUR (238.2)
- EBITDA margin 70.7% (69.3)

Changes in foreign exchange rates affected EBITDA negatively by EUR 2.5 Million compared to the same period the preceding year.

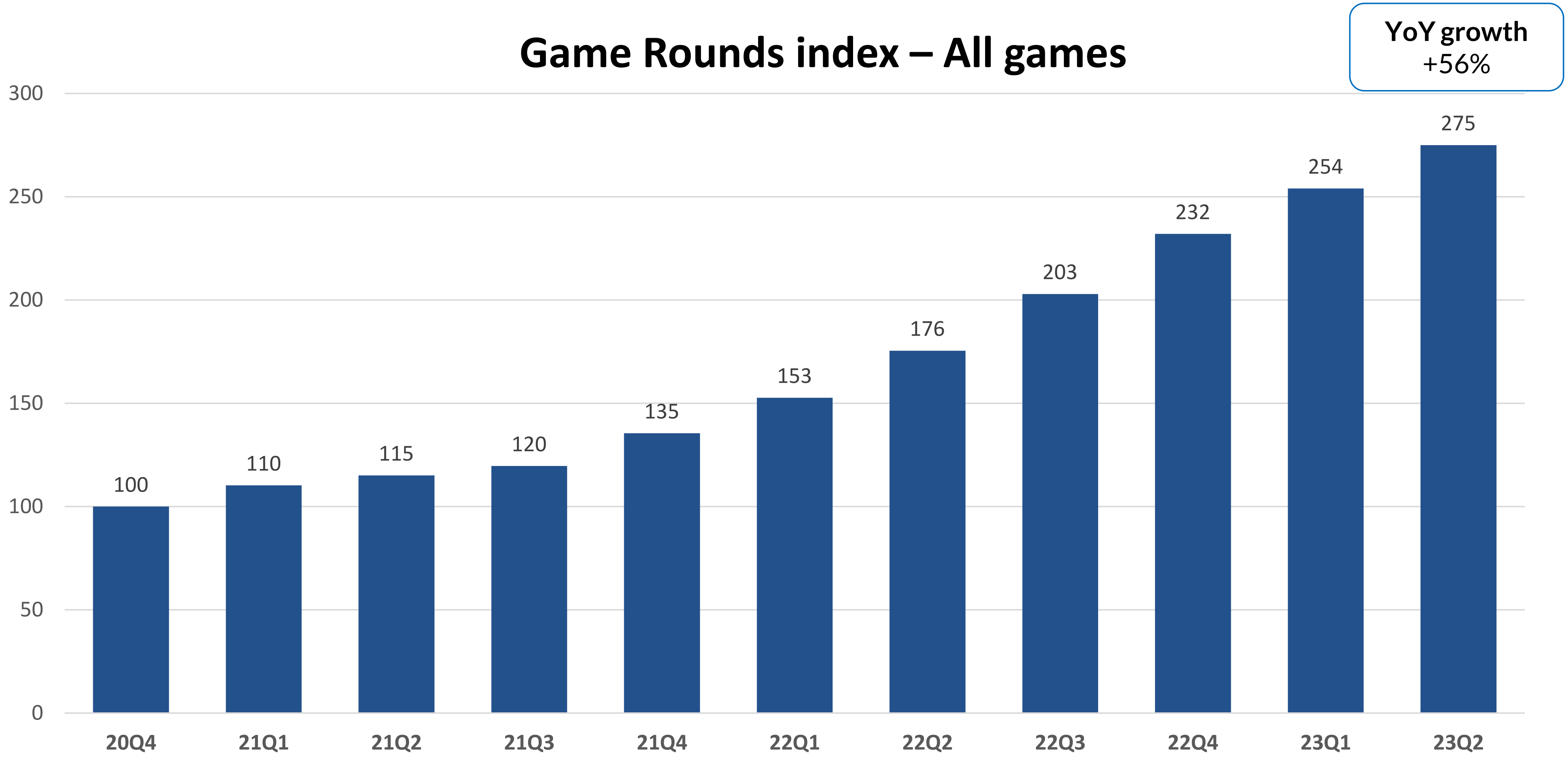
January-June 2023 (1H 2022)

- Operating revenues +29.8% to 870.6 MEUR (670.7)
- EBITDA +30.8% to 611.9 MEUR (467.9)
- EBITDA margin 70.3% (69.8)

Increase in staff



Activity in the network



500x 1000x
LIGHTNING
LOTTO
Live

VIDEO
POKER
Live

3x PROSPERITY TREE 2x
BACCARAT
Live

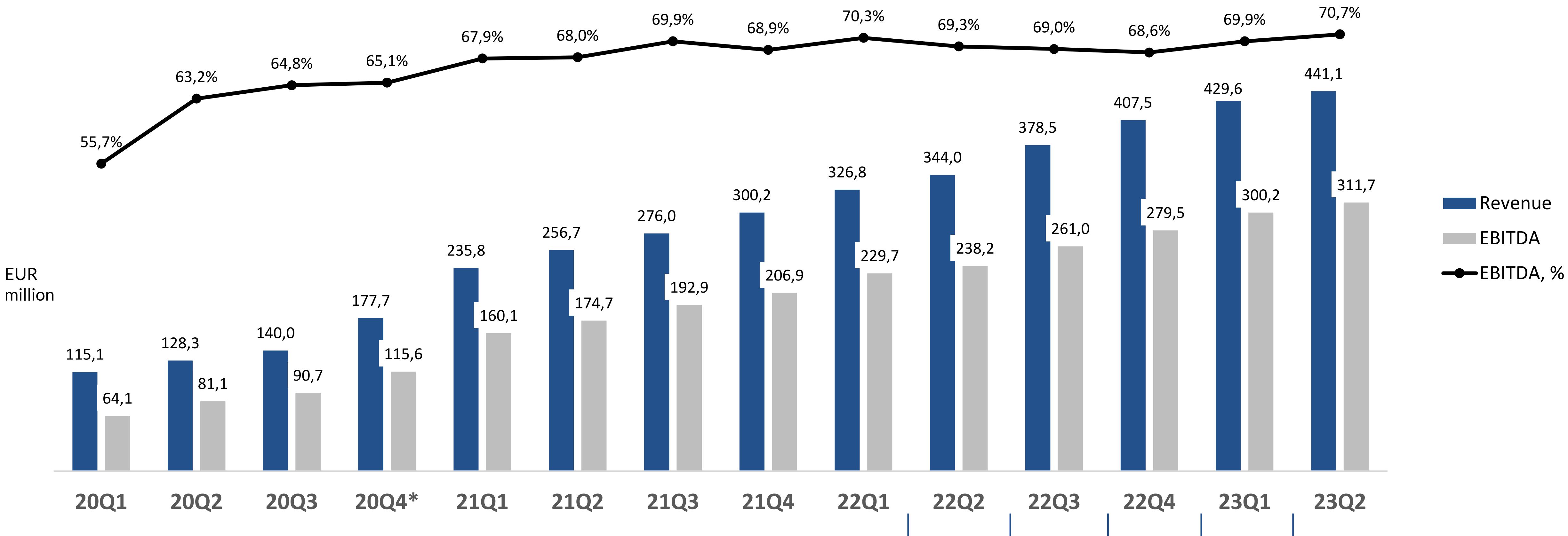
500x 150x 100x 50x
GOLD VAULT
ROULETTE
Live

Geographic breakdown

Revenue per Region

Group, EUR million	Apr-Jun 2022	Jul-Sep 2022	Oct-Dec 2022	Jan-Mar 2023	Apr-Jun 2023
Europe	151.9	159.2	170.0	173.7	175.2
Asia	110.9	127.8	136.2	154.0	164.5
North America	46.1	50.2	56.2	57.3	55.5
LatAm	19.4	24.8	26.9	30.0	31.3
Other	15.7	16.5	18.2	14.6	14.6
Total operating revenue	344.0	378.5	407.5	429.6	441.1
Share of regulated markets	43%	41%	40%	40%	40%
Revenue, regulated markets	147.9	156.4	164.1	171.3	176.9

Financial development



Live	278.5	310.4	334.9	360.1	371.8
RNG, reported	65.5	68.1	72.5	69.5	69.3
Revenue, reported	**344.0**	**378.5**	**407.5**	**429.6**	**441.1**
RNG, pro forma**	72.2				

* Adjusted for 19,4 MEUR non-recurring acquisition and restructuring cost

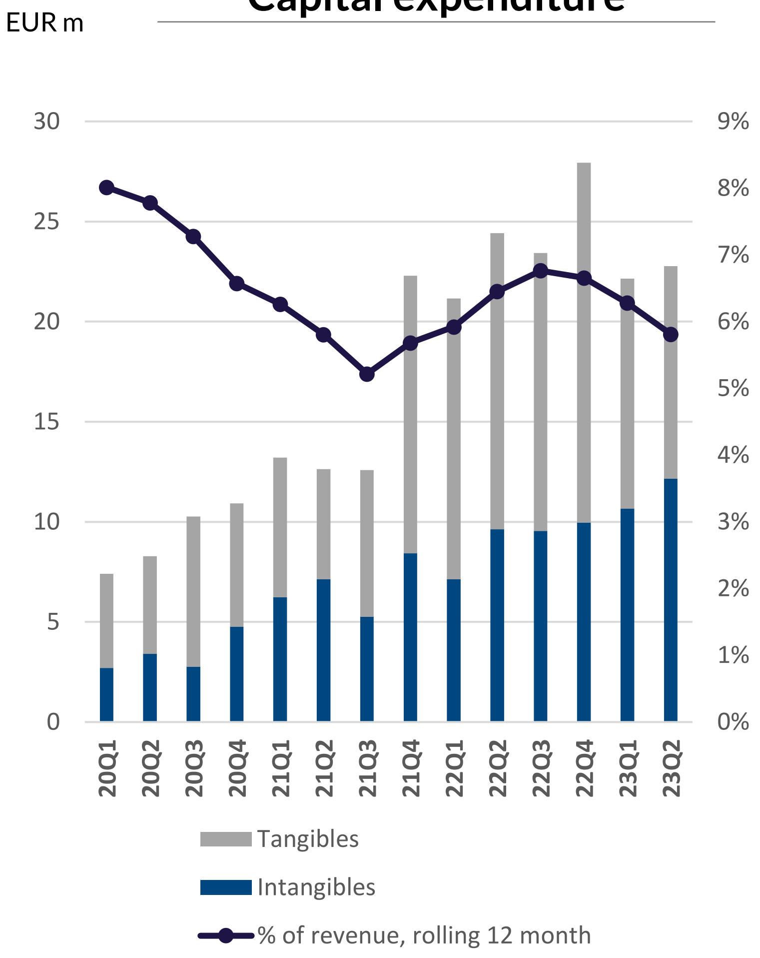
** Evolution reported RNG + NLC pro-forma

P/L detail

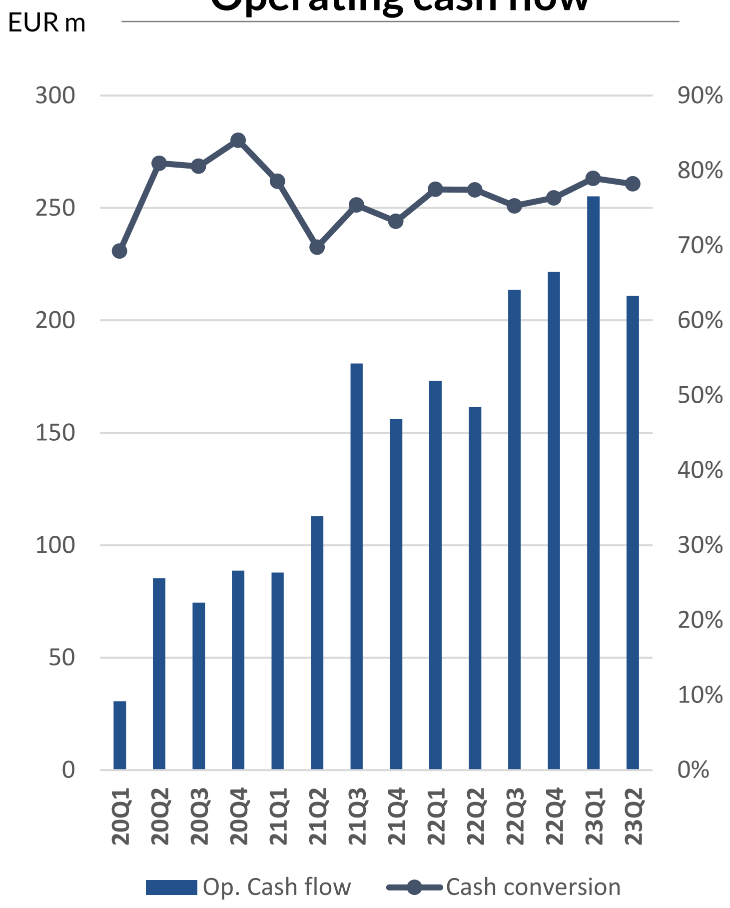
Group, EUR thousands	Apr-Jun 2023	Apr-Jun 2022	Jan-Jun 2023	Jan-Jun 2022	Jul 2022-Jun 2023	Jan-Dec 2022
Revenues - Live	371,800	278,467	731,904	542,969	1,377,243	1,188,308
Revenues - RNG	69,275	65,491	138,745	127,756	279,418	268,429
Total operating revenues	**441,075**	**343,958**	**870,649**	**670,725**	**1,656,661**	**1,456,737**
Personnel expenses	-87,470	-68,337	-170,403	-131,805	-328,196	-289,598
Depreciation, amortisation and impairments	-30,178	-23,638	-58,856	-46,231	-113,003	-100,378
Other operating expenses	-41,912	-37,403	-88,395	-71,024	-176,070	-158,699
Total operating expenses	**-159,560**	**-129,378**	**-317,654**	**-249,060**	**-617,269**	**-548,675**
Operating profit	**281,515**	**214,580**	**552,995**	**421,665**	**1,039,392**	**908,062**
Financial items	1,493	2,413	68	6,724	-8,125	-1,469
Profit before tax	**283,008**	**216,993**	**553,063**	**428,389**	**1,031,267**	**906,593**
Tax on profit for the period	-18,919	-16,120	-37,824	-29,827	-71,229	-63,232
Profit for the period	**264,089**	**200,873**	**515,239**	**398,562**	**960,038**	**843,361**
Average number of shares after dilution	219,630,174	217,130,300	218,422,549	217,900,834	217,766,425	217,505,567
Earnings per share after dilution, EUR	1.20	0.93	2.36	1.83	4.41	3.88

Cash flow and financial position

Capital expenditure



Operating cash flow



Note:
Op. Cash flow defined as Cash flow from operating activities less Cash flow from investing activities (excl M&A)
Cash conversion rolling 4Qs = Op.Cash flow / EBITDA

Balance sheet summary

(EUR m)	30/6/ 2023	31/12/ 2022
Total non-current assets	3,142.7	3,260.0
Current assets	601.3	576.8
Cash and cash equivalents	541.7	532.6
Total current assets	1,143.0	1,109.4
TOTAL ASSETS	**4,285.7**	**4,369.4**
Total equity	3,417.0	3,460.3
Total non-current liabilities	479.6	483.2
Total current liabilities	389.1	425.9
TOTAL EQUITY AND LIABILITIES	**4,285.7**	**4,369.4**

Outlook for 2023

- More than half of planned games releases 2023 during H2
- Continued expansion
- Continue to take market-shares and to increase gap to our competitors

Q&A

ir@evolution.com